



INTERNATIONAL RIGHT OF WAY ASSOCIATION
www.irwaonline.org / www.irwa62.ca

TRAIL BLAZER

Chapter 62
Edmonton, Alberta
March / April 2010 ISSUE

President's Message



A New Year, New Plans!

We're off to a good start. In February the chapter executive got together to plan the year's events, along with the required administrative functions. Here are some of the highlights:

Familiar Faces: Most of the executive has returned from last year, which is great. These folks are in the groove and as a result there has been little down time over Christmas.

Courses: Jan has planned a comprehensive education schedule for the year, and is already working on next years. Take a look at the website to see what is upcoming, and talk to Jan if there are any specific courses you require to get your designation.

Special Guest: In September, Chapter 62 is planning to host two courses which aren't normally offered. As an added bonus, these courses are being facilitated by Past International President Faith Roland. Faith has agreed to talk about the organization at a special dinner meeting that month. Even more, this is all happening in conjunction with the annual golf tournament. You're getting a concentrated dose of IRWA functions in one stop. Mark the week of August 30 on your calendar now!

Calgary 2010: As you've heard by now, the international education conference is coming to Alberta this June. This is a great opportunity to participate while keeping the costs (and travel time) down. If you've never been to an IRWA conference, this is your year!

We've been working to expand some partnerships

with other organizations, increase the marketing and presence of the IRWA in Alberta, and ensure a dynamic schedule for you.

As always, if you have any comments or want to get involved, please feel free to contact me or any of the executive!

Kind Regards,
Brian

Help Wanted

There is an opening on the chapter executive for the position of Treasurer.

For more details, please contact Brian Taylor
brian.taylor@pwgsc.gc.ca

May 17 Luncheon Notice

Write it down in your agenda now:

The meeting will take place at the Edmonton Petroleum Club, 11110 - 108 Street, Edmonton commencing at 11:30 a.m.

Future Meeting Dates

September 1 evening meeting
October 18
December 10

Luncheon Cost:
\$20.00 for member / \$25.00 for non-member

Please contact Lauralee Harrison to confirm your attendance or if you have any health concerns
lauralee.harrison@gov.ab.ca

CHAPTER 62 CONTACT LIST FOR 2010

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VOLUNTEERS WANTED

As you may know Region 10 has vacancies on our Transportation Committee and our Surveying and Engineering Committees. Recently we also received notice from our Environment Committee Rep that she was stepping down.

If you have any interest in volunteering in any of these committees, please contact Brenda Becker at Brenda.Becker@inac-ainc.gc.ca

Chapter 62 has a new mailing address
32 Glenwood Drive
Sherwood Park, AB T8A 0L1

Chapter 62 would like to
welcome our newest members

Paul Folkmann,
Altus Group
Terry McKittrick,
Dallas E. Maynard & Associates
Daniel Silbernagel,
Indian and Northern Affairs Canada
Deanna Coles,
Regional Municipality of Wood Buffalo
Sherry Norton,
Altus Group
Daniel Lachance,
Altus Geomatics
Mark Cooper,
ATCO Electric
Rauno Silvennoinen,
Enbridge Pipelines
Lauren Nguyen,
Enbridge Pipelines
Cam Spry,
Atco Electric
Brock Stoyko
Phoenix Land Services
Nolan Sand
Phoenix Land Services
Andrea Latos
Enbridge Pipelines
Todd Romaine
Enbridge Pipelines
(transfer from Chapter 80)

and welcome to the newest future
member of Chapter 62

Jackson Robert Douglas Taylor
Congratulations to our President Brian
Taylor SR/WA on his new baby boy
born on March 5, 2010

Are you interested in obtaining an IRWA Certification?

For experienced and skilled right of way professionals, a certification validates your skills and demonstrates your proficiency in your chosen discipline.

Candidacy applications for the Certification program are available on the IRWA website or by contacting the your Chapter 62 Professional Development Chairperson. If you are requiring a course to complete a Certification contact the Chapter 62 Educational Chairperson.

The following outlines the Certification available to Canadian IRWA members:

To obtain the R/W Certification, the candidate must successfully complete a coursework requirements that consists of both core courses and elective courses. The candidate requires 2 years minimum of relevant Right of Way professional experience within the past 5 years.

R/W- AMC Asset Management Certification Program

- ☒ C-600 Introduction to Environmental Issues – 8 QEU
- ☒ C-700 Introduction to Asset Management – 16 QEU
- ☒ C-701 Asset Management: Leasing – 16 QEU
- ☒ C-703 Real Property/Asset Management – 8 QEU
- ☒ C-800 Principles of Real Estate Law – 16 QEU
- ☒ 16 QEU additional 200 series coursework
- ☒ C-103 Ethics and the Right of Way Profession – 8 QEU
- ☒ C-104 Standards of Practice for the Right of Way Professional – 8 QEU
- ☒ Asset Management Capstone Exam

R/W-A/C Appraisal Certification Program Completion Application

- ☒ C-400 Principles of Real Estate Appraisal – 16 QEU
- ☒ C-401 The Appraisal of Partial Acquisitions – 40 QEU
- ☒ C-406A or
The Standards (Canadian) 15 hour National USPAP Course
Uniform Standards of Professional Appraisal Practice – 15 QEU
- ☒ 32 QEU additional IRWA 400 series coursework or Appraisal courses from other appraisal sponsors of The Appraisal Foundation
- ☒ C-103 Ethics and the Right of Way Profession – 8 QEU or
C-104 Standards of Practice for the Right of Way Professional – 8 QEU
- ☒ Appraisal Capstone Exam

R/W- EC Environmental Certification Program

- ☒ C-600 Introduction to Environmental Issues – 8 QEU
- ☒ C-602 Project Development and the Environmental Process – 16 QEU
- ☒ C-603 Understanding Environmental Contamination in Real Estate – 8 QEU
- ☒ C-604 Environmental Due Diligence and Liability – 8 QEU
- ☒ 24 QEU additional 200 series coursework
- ☒ C-103 Ethics and the Right of Way Profession – 8 QEU or
C-104 Standards of Practice for the Right of Way Professional – 8 QEU
- ☒ Environmental Capstone Exam

R/W- NAC Negotiation & Acquisition Certification Program

- ☒ C-800 Principles of Real Estate Law – 16 QEU
- ☒ C-802 Legal Aspects of Easements – 8 QEU
- ☒ C-901 Engineering Plan Development and Application – 8 QEU
- ☒ C-902 Property Descriptions – 8 QEU
- ☒ 24 QEU of additional 200 series coursework
- ☒ C-103 Ethics and the Right of Way Profession – 8 QEU or
C-104 Standards of Practice for the Right of Way Professional – 8 QEU
- ☒ Negotiation & Acquisition Capstone Exam



Congratulations to Jan Schmitz on attaining her SR/WA designation

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56th Annual International Education Conference

June 27 – June 30, 2010
Calgary, AB
Calgary Telus Convention Center

Registration Rates (all rates are listed in US\$):

	Before May 28	After May 28
Member – Full Registration	\$475	\$575
Non-Member – Full Registration	\$575	\$675
Daily Registration (per day)	\$200	\$225
Companion	\$225	\$250
Youth (under 18)	\$40	\$40

Full Registration Package includes:

- Educational breakout sessions
- Opening Ceremony/General Session
- President's Welcome Reception
- Awards Luncheon
- Silent & Live Auction
- SR/WA Recognition Breakfast
- Installation Reception/Banquet/Dance
- Meeting Breaks
- Continental Breakfasts
- IRWA EXPO

Daily Registration Package includes:

- Educational Breakout Sessions
- Continental breakfasts and meeting breaks
- IRWA Expo
- Sunday daily registration includes Opening Ceremony/General Session and President's Welcome Reception
- Monday registration includes the Awards Luncheon and Auction
- Tuesday registration includes the SR/WA Recognition Breakfast
- Wednesday registration includes the Board of Directors' Meeting (Note: A One day conference registration for Wednesday does NOT include the Installation Reception/Banquet/Dance).

Companion Registration Package includes:

- Opening Ceremony/General Session
- President's Welcome Reception
- Awards Luncheon
- Silent & Live Auction
- SR/WA Recognition Breakfast
- Installation Reception/Banquet/Dance
- Continental Breakfasts
- IRWA Expo

Youth Registration Package includes:

- President's Welcome Reception
- Youth Party Night
- Continental Breakfasts

For more information about the IRWA 2010 Annual International Education Conference, please contact:

Jade Yoong
Meetings & Events Manager
yoong@irwaonline.org
310-538-0233 ext. 146

IRWA's 56th Annual International Education Conference
NO BOUNDARIES
IRWA CALGARY 2010
June 27 - June 30, 2010



Conference Volunteers Wanted

Dear Brenda,

Volunteers are need for the upcoming IRWA Conference being held June 27-30 at the Telus Convention Centre.

We are calling on anyone who wishes to volunteer for the conference in some capacity to either contact the Conference Chairs or the Coordinators for both the registration booths or the Silent and Live Auction:



Sincerely,
IRWA Office
info@irwa48.org

Those individuals interested in becoming an Instructor for the IRWA courses, there is a great opportunity coming up. At the International Conference in Calgary in June 2010, there will be a Facilitator Clinic. This clinic will assist potential facilitators develop up-to-date instructional skills & adult learning techniques which are essential when working in professional development.

If you have further questions, please contact Brian Taylor at brian.taylor@pwgsc.gc.ca



INTERNATIONAL RIGHT OF WAY ASSOCIATION

Chapter 62 Trail Blazer

2010

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-  SR/WA Study Session & Exam
-  900 Principles of RE Engineering
-  902 Property Description
-  100 Principles of Land Acquisition
-  700 Introduction to Property/Asset Management
-  303 Managing the Consultant Process
-  304 When Public Agencies Collide
-  201 Communications in RE Acquisitions

-  IRWA Conference
-  Chapter 62 Meetings
-  Statutory Holidays
-  Golf Tournament



INTERNATIONAL RIGHT OF WAY ASSOCIATION

IRWA's 2009-2010 Professional Development Team

International Professional Development Committee

Chair

William "Kyle" Ray
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Vice Chair

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March 2010

Dear Chapter and Region Leaders,

IRWA is proud to announce that on June 23-24, 2010, the very successful Facilitator Clinic will once again be hosted, in conjunction with IRWA's Annual Conference in Calgary. The Facilitator Clinic is your opportunity to expand the pool of expert and qualified professionals who serve as IRWA facilitators. As IRWA leaders, we strongly encourage you to nominate a qualified candidate for the Facilitator Clinic.

Application process:

- Interested member contacts chapter and obtains letters of recommendation
- Application is then submitted to Region Vice Chair with application fee
- Region Vice Chair reviews to be sure information is complete
- Region Vice Chair submits to IRWA staff
- IRWA staff send to appropriate education (discipline) committee to review experience
- Industry committee sends back to IRWA staff with approval or rejection notice
- IRWA staff send to IPDC for review
- IPDC sends back to IRWA staff with approval or rejection notice
- IRWA staff notify candidate, with a copy to the Region Vice Chair

General information:

- \$100 (USD) Facilitator Application fee
- \$675 + 5% GST* (USD) Facilitator Clinic tuition
- 12 candidates will be selected to attend the Clinic.
- Regions that submit nominations before the first deadline is guaranteed one slot for a qualified attendee.
- April 15th: first deadline for regions to submit applications to IRWA is.
- May 3rd: acceptance/decline notifications for applicants with applications submitted to IRWA by the first deadline will be sent.
- Applicants who are accepted to the clinic will be sent the clinic registration form with their acceptance notification.
- Additional slots available after the first deadline will be awarded on a first come first serve basis to the remaining applicants on record.

*The Facilitator Clinic held in Calgary, Alberta Canada, is subject to a 5% Goods & Services Tax (GST) as mandated by the Canadian government.

The Clinic is designed specifically for those individuals interested in becoming a Facilitator for the IRWA. This clinic will assist potential facilitators develop up-to-date instructional skills & adult learning techniques which are essential when working in professional development. Potential facilitators may request a waiver of the Clinic if they have completed a comprehensive "Train-the-Trainer" program approved by the International Professional Development Committee (IPDC), or if they have recent teaching experience at the college or university level (requires submission of a video demonstrating presentation skills and subject matter expertise). Included with this email are the Facilitator Clinic Application and the Facilitator Qualifications form. If after reviewing these materials, you feel there is a person in your Chapter or Region that would be a wonderful addition to IRWA's pool of distinct and professional facilitators please encourage them to apply.

If you have further questions, please contact Nathan Cruzado, Education Coordinator & Facilitator Liaison, at cruzado@irwaonline.org or at (310) 538-0233 ext. 124.



CHAPTER 62 IS OFFERING THE FOLLOWING COURSES

COURSE 100C **Principles of Land Acquisition** **April 26 – 29, 2010**
Instructor - Brian Taylor (Edmonton) **CORE COURSE FOR SR/WA**

This course is geared toward the new right of way professional with little or no experience in the right of way field, individuals specializing in a specific area or right of way Managers desiring a refresher course.

- **Topics:**
- Real property law concepts
- Acquisition / negotiations
- Property descriptions
- Relocation due to acquisition of real property interest
- Environmental concerns
- Appraisal of real property
- Asset (property) management

COURSE 700C **Introduction to Property Management** **May 13-14, 2010**
Instructor - Brian Taylor (Edmonton) **CORE COURSE FOR SR/WA**

This course addresses all major aspects of the land/property management function and is designed to assist agencies and companies in establishing a cost-effective management plan that will increase profitability, conserve resources and reduce risk exposure.

- **Topics:**
- Establish, classify, and maintain a property inventory
- Develop simplified management policies and procedures
- Identify and evaluate risks, hazards and liabilities
- Establish ownership monitoring schedules to control encroachments and other unauthorized uses
- Decide if property should be leased, sold or held
- Recognize advantages and pitfalls of joint use agreements
- Effectively repair and maintain improved properties
- Profitably dispose of excess lands or property rights

COURSE 303 **Managing the Consultant Process** **Aug 30-31, 2010**
Instructor – Faith Roland (Seattle)

This course is geared toward Employees of Departments of Transportation, local public agencies and other government entities.

- **Topics:**
- Understanding the contracting process
- Avoiding common mistakes and misunderstandings in the areas of proposal development
- Evaluating proposal submittals
- Monitoring consultant work effort
- Becoming aware of the issues and concerns of both agencies and consultants as participants discuss and practice the best methods of assuring success



COURSE 304

**When Public Agencies Collide
Instructor – Faith Roland (Seattle)**

Sep 1, 2010

This course was designed for Right of Way managers and staff who seek enhanced skills at resolving conflict within or between public agencies and utilities.

- **Topics:**
- Sources of Public Agency (PA) conflict
- Personality and behavior factors
- Primary drivers (motivators) of PA's
- The role of bureaucracies
- The influence of politics
- Processes for conflict resolution

COURSE 201

**Communications in Real Estate Acquisition
Instructor – Bill Giese (Calgary)**

Nov 3, 4, 5 2010

This course is intended for right of way practitioners who wish to use practical/actual information and role play of actual acquisition interviews to enhance their communication and negotiation skills.

- **Topics:**
- Introduction to Communications, Effective Communications, Interpersonal Relations
- Barriers to Acquisition, Professional/Owner Communication, Motivation, Psychology of Persuasion, Ethics of Persuasion
- Introduction to Role Playing; Sequential Approach to the Acquisition Interview; Video Tape Interview; Simulation Interview; Group Feedback and Critical Analysis
- The Art of Listening & Questioning; Self-Analysis Inventory; Critical Listening; Empathic Listening; Probe Techniques

Please see http://irwa62.ca/IRWA_education.htm for registration form

For information on any of these courses contact: (780) 442 0909
jan.schmitz@edmonton.ca

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